

PRESS RELEASE

(Pursuant to art. 114 paragraph 5 Legislative Decree 58/1998)

SNAI S.P.A. – THE BOARD OF DIRECTORS APPROVES PROPOSED ISSUANCE OF SENIOR SECURED AND SENIOR SUBORDINATED NOTES

Milano, November 20, 2013 – The Board of Directors of SNAI S.p.A. ("**SNAI**" or the "**Company**") has approved the issuance of senior secured and senior subordinated notes in an aggregate principal amount expected to be not higher than Euro 500 million and maturing in June and December 2018, respectively (the "**Notes**"). SNAI will determine and publish the final terms and conditions of the Notes at pricing upon completion of the *bookbuilding* activities. The Notes, which will be reserved to institutional and professional investors only and which will be listed on one or more regulated markets or on one or more multilateral trading facilities in Italy and/or in the European Community, will be used by the Company to (i) refinance existing bank indebtedness through repayment of the medium and long term credit facilities provided to the Company by a pool of banks on 2011 and certain hedging obligations and (ii) repay the Series A Notes issued on November 8, 2013.

The Board of Directors has also approved, in connection with the issuance of the Notes, the preliminary offering memorandum with respect to the Notes. The preliminary offering memorandum is available on the Company's web site at www.snai.it, "Investor Relation" Section.

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This communication is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended the "Financial Promotion Order"), (ii) are persons falling within Article 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order, (iii) are outside the United Kingdom, (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any securities may otherwise lawfully be communicated or caused to be communicated or (v) are qualified investors under Article 100 of Legislative Decree no. 58 of February 24, 1998 (the "Italian Financial Services Act" as amended or other persons to whom this communication may otherwise lawfully be distributed or caused to be distributed in other circumstances which are exempted from the rules on public offerings pursuant to Article 100 of the Italian Financial Services Act and implementing provisions (all such persons together being referred to as "relevant persons"). This





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External relations and press release

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All press releases issued by SNAI S.p.A. pursuant to article 114 of Legislative Decree No. 58 of 24 February 1998, and the related implementing regulations, are also available on the company's website, www.snai.it.

Lucca Roma Milano